



March 11, 2002

To whom it may concern:

I have been working with Private Business Networks Inc. since February of 2001. At that time I entered into a business arrangement with the company to produce a management process software product called Alisar Charting. I had no prior dealings with PBN nor with Don Winchell, who served as project manager.

As of March of 2002 PBN has delivered an innovative and powerful business application that is completely accessed over the internet from a browser. The product has met my expectations and has also won the Lotus Advisor Magazine's Editors Choice Gold award at Lotusphere 2002, held in January.

Beyond the software product itself, PBN has also delivered:

- Our corporate web site, [www.alisarcharting.com](http://www.alisarcharting.com)
- HelpDesk support software
- Prospect and Customer Tracking software
- HelpDesk support staffing
- The ASP hosting environment for the Alisar Charting software product.

These systems are all integrated and interactive. Data entered in one place is available for all aspects of product, sales, delivery and support systems.

Although I serve as president of Alisar Corporation, I do not have a background with computers or software products. My career has been in manufacturing, and I also serve as Chairman of American Woodmark (NASD-AMWD), a producer of kitchen cabinets, which I founded in 1980.

I think it is significant to point out that the conception, design, development and delivery of the software and services already mention have taken place primarily in a "virtual" environment. At this time Don Winchell and I have met in person on only three separate occasions, and the entire Alisar management team has been together in the same place only on the occasion of our product's release at the Lotusphere show.