



BOULDER
ELECTRIC

December 19, 1982

Dear Sir:

Don Winchell and I were partners in an electrical contracting business from 1977 to 1980. Don started the company with no money and an old oldsmobile. He was in business about 6 months when I started working for him. I donated a van in return for a part ownership in the business. We had some good times and some bad times, but we always found a way to keep things going and to expand the business. Don took care of the general management of the company and found jobs for us while I supervised the jobs being done. Don always had great ideas and worked long, hard hours to accomplish them.

Toward the end of 1979 we started doing telephone interconnect work along with electrical contracting. Although we had no experience in this business, Don found ways to get it moving along while I worked primarily in the electrical contracting end of things. When we terminated our partnership, I continued with Boulder Electric and Don continued with Trident Telephone and Electronics.

I must say we did not always agree on everything, but when he put his mind to something Don would work tirelessly until he got results. He was a master electrician, telephone technician, business manager and salesman. He always insisted on quality work and delivering what we promised. Don tried to be fair and honest. He was resourceful, liked to do things his way and usually succeeded. I would recommend him for the job he is applying for. If he says he can do it he probably can.

Sincerely,

Paul Lindsay

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